

# **BUILDINGS AND PROPERTY COMMITTEE MEETING AGENDA**

Monday, August 13, 2018, 5:15 p.m.  
Daphne City Hall, 1705 Main Street, Daphne, AL 36526  
***Jubilee Conference Room***

- 1) **Call Meeting to Order / Roll Call**
- 2) **Approve minutes**
- 3) **Public Participation**
- 4) **City Boat Ramp Access Projects Report**
- 5) **Surplus Property: *Suzanne Henson***
- 6) **Building Inspection Report: *Richard Merchant***
- 7) **Civic Center & Bayfront Pavilion Report: *Margaret Thigpen***
- 8) **Recreation Report: *David McKelroy***
  - a. **Ruff Wilson update**
  - b. **Nicholson Center update**
  - c. **Park Drive – batting cages & maintenance building update**
  - d. **Lott Park – bathroom trailer update**
- 9) **Library Report: *Tonja Young***
  - a. **Porch update**
- 10) **Bayfront Master Plan & Improvement Report: *BJ Eringman/Jeremy Sasser***
- 11) **Village Point Bayfront Properties Report: *Selena Vaughn***
- 12) **Facilities Report**
- 13) **Old Business:**
  - a. **Kiwanis All inclusive playground**
  - b. **Bay access**
- 14) **New Business**
  - a. **Veterans Point update**
  - b. **McMillan Bluff update**
- 15) **Any Other Buildings & Property Business**
- 16) **Next Meeting: September 10, 2018**
- 17) **Adjourn**

## **BUILDINGS & PROPERTY COMMITTEE MEETING**

**July 9, 2018, 5:15 p.m.**

**City Hall, Jubilee Conference Room  
1705 Main Street, Daphne, AL 36526**

### **MEETING MINUTES**

**MEMBERS PRESENT:** Councilman Ron Scott, Councilman Pat Rudicell, Councilman Robin LeJeune, Councilman Joe Davis, Councilman Joel Coleman and Council President Tommie Conaway

**ALSO PRESENT:** Candace Antinarella, City Clerk; Jay Ross, City Attorney; Patrick Dungan, City Attorney; Kelli Kichler, Finance Director; Betsy Schneider, Operations Director; Suzanne Henson, Senior Accountant; Jeremy Sasser, Public Works Director; Richard Merchant, Building Official; Matt Creel, Code Enforcement; William Kennedy, Code Enforcement; Tonja Young, Library Director; Margaret Thigpen, Civic Center Director; David Carpenter, Police Chief; Brian Goolsby, Police Department.

#### **1) CALL MEETING TO ORDER / ROLL CALL**

There being a quorum present Councilman Robin LeJeune called meeting to order at 5:35 p.m.

#### **2) MINUTES**

The minutes of the June 11, 2018 Buildings and Property Committee meeting were approved as presented.

#### **3) PUBLIC PARTICIPATION**

Willie Young, 25602 Pollard Road, asked about the lights at May Day. He said people are taking the lights out of the fixtures. He also asked how high piers can be over the water. He stated in some areas piers are too low and block public access and others have ribbons by owners and no trespass signs. Code enforcement will look into this issue.

Earline Harris, 1111 Wilson Avenue, advocate for veterans, spoke on behalf of Willie Young. She provided pictures of May Day park. May Day pier lacks proper lighting. There are no trespass signs and ribbons blocking citizens from access to the beach near piers. She asked if there are any regulations as to how piers can be built.

Sam Holt spoke concerned about pickle ball, basketball and other activities at the Nicholson Center.

#### **4) CITY BOAT RAMP ACCESS PROJECTS REPORT**

There being no updates on the City Boat Ramp Access Project report, this item was skipped.

#### **5) SURPLUS PROPERTY**

Suzanne Henson spoke that the city hall phone systems have been replaced.

**MOTION BY Councilman Davis to declare Toshiba phones & CIX-670 IPBX Phone System as surplus and move the resolution to the City Council meeting. Seconded by Councilwoman Conaway.**

**MOTION CARRIED UNANIMOUSLY**

**6) BUILDING INSPECTION REPORT**

Richard Merchant, Building Official, gave the Building Inspection Report for June 2018. There were 17 new residential starts for the month, 1 commercial and a total of 216 new permits.

**7) CIVIC CENTER & BAYFRONT PAVILION REPORT**

Margaret Thigpen, Civic Center Director, gave the Civic Center & Bayfront Pavilion report for June 2018 with event totals and financials. Due to a time constraint she asked to hold over the Star report. She also said the Church of the Highlands economic impact is in the packet. Liz Roberts with the Eastern Shore Chamber of Commerce was invited to speak about the 2019 Jubilee Festival.

**8) RECREATION REPORT**

David McKelroy, Recreation Director, gave the Recreation report. Trione is busy with something scheduled every weekend through Thanksgiving.

**9) LIBRARY REPORT**

Tonja Young, Library Director, gave an update of the activities in June and the fact they served 15,245 people. Ronnie Huskey said the Porch should be complete by the end of August.

**10) BAYFRONT MASTER PLAN & IMPROVEMENT COMMITTEE REPORT**

Item skipped due to it being on the Work Session Agenda.

**11) VILLAGE POINT FOUNDATION BAYFRONT PROPERTIES REPORT**

BJ Eringman, Deputy Public Works Director, said he is working with Dewberry on the last few changes for the walkway. We are close to getting the final plans.

**12) FACILITIES REPORT**

Councilman LeJeune said how sad he is to see Ronnie Huskey go and thanked him for the spreadsheet of projects. An update was asked about Lott Park, but no drawings are available. Jeremy Sasser was asked to give an update by the end of the week. McMillan Bluff was discussed and Ronnie Huskey reported that it should be started by the end of the week.

**13) OLD BUSINESS**

**a. Animal Shelter – Cat Room**

Ronnie Huskey said we are looking at a design for a new shelter. He said the current shelter is not a good model. They are looking solely at adding a cat room at the current facility. He is gathering information from the shelter employees and will have more information at the next meeting.

**14) NEW BUSINESS**

**a. Utility markers**

Mayor Haygood gave an overview of the history of the markers. About 18 months ago we started seeing more markers in the area. A letter went to the utility companies asking for a compliance plan. Most of these markers are hollow with a few housing locate wiring. There have been quite a few that have been brought into compliance. These have become a public works burden for mowing. Code enforcement was asked to remove the markers that are not in compliance. At this time 400-500 have been removed. It was recommended that this topic be moved to the Ordinance Committee. Councilman Rudicell asked that a registered letter be sent to all utility companies.

After the letter was issued with the April 1 deadline, they continued to install new poles in violation despite being put in notice. The goal is the aesthetics of our community. These companies are in violation of the City's ordinance.

**b. Recreation Employees**

Mayor Haygood said we do not have the parks we anticipated at this time. He suggested hiring the three employees to do other things around the town until the parks are complete. Councilman LeJeune and Rudicell suggested we hire at least one now. Mayor Haygood suggested we advertise and hire all three.

**c. Kiwanis All-inclusive playground**

This item was skipped.

**15) ANY OTHER BUILDINGS & PROPERTY BUSINESS**

Last Monday the council authorized the Mayor to enter into a lease with ESRT to use the Nicholson Center. Councilman LeJeune addressed Mr. Holt in reference to pickle ball and said they are working to minimize the impact. Mayor Haygood is looking for additional locations for pickle ball.

**16) NEXT MEETING**

The next meeting is scheduled for Monday, August 13, 2018 at 5:15 p.m.

**17) ADJOURN**

**There being no further business to discuss, Councilman LeJeune adjourned the meeting at 6:40 p.m.**

**CITY OF DAPHNE, ALABAMA  
RESOLUTION 2018 -**

**A RESOLUTION DECLARING CERTAIN RECOVERED OR FOUND PROPERTY  
SURPLUS AND AUTHORIZING THE MAYOR TO DISPOSE OF SUCH PROPERTY**

**WHEREAS**, the Department Heads of the City of Daphne Police Department has certain recovered or found property that has been held over the required time; and

**WHEREAS**, the items listed below are recommended for disposal.

**NOW, THEREFORE BE IT RESOLVED, BY THE CITY COUNCIL OF THE CITY OF DAPHNE, ALABAMA** that

1. The property listed attached is hereby declared to be surplus property; and
2. The Mayor is authorized to advertise and accept bids through Govdeals.com as Contracted, sell through a Public Auction, or donate such recovered or found property; and
2. If said property is sold the Mayor is authorized to deposit any and all proceeds to the appropriate City Fund. The Mayor is further authorized to direct the disposition of any property which is not claimed by any bidder and sign all necessary documents.

**APPROVED AND ADOPTED BY THE CITY COUNCIL OF THE CITY OF DAPHNE, ALABAMA, THIS \_\_\_\_\_ day of \_\_\_\_\_, 2018**

\_\_\_\_\_  
**Dane Haygood, Mayor**

**ATTEST:**

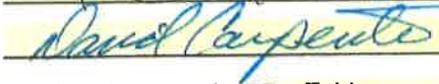
\_\_\_\_\_  
**Candace G. Antinarella, City Clerk**

**RECEIVED**  
AUG 09 2018

**ASSET DISPOSITION FORM**  
(1 Form per Location)

Disposition must be approved by: **MAYOR:** 

Date: **BY: 5/23/2018**

Department Head Approval: 

Department Detective Division

Location where Asset is stored: PD - Evidence

Reason for Disposition: Found or Recovered Property, owner unknown

Computer/Electronic Equipment **MUST** be evaluated by IT Coordinator:

Do NOT take items to Surplus Storage until the form is approved by the Mayor and returned by Finance. Coordinate the delivery of approved Surplus items to be sold with Finance Senior Accountant & Mechanical Shop Supervisor. All Computer related equipment must be evaluated by IT before being sent to Recycling.\*

Description of Items to be <u>SOLD, DONATED, TRADED-IN, THROWN AWAY</u> or sent to <u>RECYCLING</u>	VIN / Serial #	Veh / Eq #	Suggested Disposal/Comments: List Recommended Disposal Method: <u>SELL / DONATE / TRADE-IN / THROW AWAY- SAFETY HAZARD / RECYCLE</u>
Black Armitron wrist watch			Donate
Gold ring with unknown scribe			Donate
Watch X 16			Donate
Belt buckles			Donate
Jewelry			Donate
Automotive HVAC hose			Donate
Auburn backpack			Donate
Vinyl stickers			Donate
Survival card tool			Donate
car stereo / cd player			Donate
ROKU box streaming device - new in box			Donate
ROKU box streaming device - new in box			Donate
ROKU box streaming device - new in box			Donate
Apple TV X 4			Donate
Nest smoke and carbon mon. detector			Donate
Beckett waterfall pump 3600			Donate
Beckett waterfall pump with filters 800			Donate
Nike Air Maxx shoes - New			Donate
Silver Ring			Donate
14K white gold wedding band			Donate
King sheet set / Pillow cases (3) - New			Donate
Backpack			Donate

**Disposition Methods:** **SELL** (Govdeals or list Gov Agency) / **RECYCLE** (through PW Recycling or Mech Scrap Bin) / **DONATE** (list the organization) / **THROW AWAY- SAFETY HAZARD** (list reason) / **TRADE-IN** (list company accepting trade-in and trade-in value)

For Finance Department's Use Only:

Senior Accountant \_\_\_\_\_

Date: \_\_\_\_\_

Disposition recorded in Fixed Asset Program \_\_\_\_\_ Date \_\_\_\_\_ Disposition Recorded on Vehicle Spreadsheet \_\_\_\_\_ Date \_\_\_\_\_

**COPY TO MECHANICAL DEPARTMENT IF ASSET IS A VEHICLE OR MOTORIZED EQUIPMENT**

**\*ASSETS DISPOSED OF THROUGH SURPLUS SALE/DONATION HAVE TO BE REVIEWED BY COUNCIL & APPROVED BY RESOLUTION.**

**\*COPY TO PW-RECYCLING IF ASSET IS RECYCLED (COMPUTERS / ELECTRONICS / APPLIANCES) - FOR PICKUP**

**RECEIVED**  
AUG 09 2018

**ASSET DISPOSITION FORM**

(1 Form per Location)

Disposition must be approved by: **MAYOR:** \_\_\_\_\_

Date: **BY:** 5/23/2018 .....

Department Head Approval: \_\_\_\_\_

*[Signature]*

Department Detective Division

Location where Asset is stored: PD- Evidence

Reason for Disposition: Found or Recovered Property, Owner unknown

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Description of Items to be <b>SOLD, DONATED, TRADED-IN, THROWN AWAY</b> or sent to <b>RECYCLING</b>	VIN / Serial #	Veh / Eq #	Suggested Disposal/Comments: List Recommended Disposal Method: <b>SELL / DONATE / TRADE-IN / THROW AWAY- SAFETY HAZARD / RECYCLE</b>
audio mix table /board			Donate
direct tv remote			Donate
softball bat			Donate
Assorted DVD titles			Donate
Assorted DVD titles			Donate
Timex Expedition watch			Donate
Aluminum baseball bat			Donate
Handpost drive w/ 3 Prong weeding hoe			Donate
Nintendo DS games			Donate
Golf clubs			Donate
Golf balls			Donate
Men's Nike Zoom shoes - New			Donate
Men's Air Pegasus shoes - New			Donate
Tball bat			Donate
Anvil Looper			Donate
Black and Gray lock box			Donate
Casio Wrist watch / silver band;blue face			Donate
Casio Wrist watch / silver band and green numl			Donate
Black timex wrist watch			Donate
Apple Ipod 8GB			Donate
Apple Ipod			Donate
Smart Watch			Donate

**Disposition Methods: SELL** (Govdeals or list Gov Agency) / **RECYCLE** (through PW Recycling or Mech Scrap Bin) / **DONATE** (list the organization) / **THROW AWAY-- SAFETY HAZARD** (list reason) / **TRADE-IN** (list company accepting trade-in and trade-in value)

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Senior Accountant \_\_\_\_\_

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# Permit Activity Report

*New Construction July 2018*

Wednesday, August 1, 2018

Permit Code From: BL To: BL  
 Issued Date From: 7/1/2018 To: 7/31/2018  
 Improvement Type: NEW

## Permit Code: BL BUILDING PERMIT

### Residential - NEW - R1 BL Permits

ConID/Loc#	Contractor Name/Location Name	Permit #/Project	Master Permit #	Job Location Address	Paid	Status	Issue Date	App Date	Job Value/Cost	Permit Fee
3197-1	MONARCH HOMES MONARCH HOMES	18-1032		6556 VIA DE LA ROSA Daphne, AL 36526	Yes	A	07/02/2018	07/02/2018	\$213,300.00	\$1,085.00
Sub Division: ESTATES OF OLD DAPH SQ. FT Lot:										

Total Residential - NEW - R1 BL Permit(s) 1 \$213,300.00 \$1,085.00

### Residential - NEW - R3 BL Permits

ConID/Loc#	Contractor Name/Location Name	Permit #/Project	Master Permit #	Job Location Address	Paid	Status	Issue Date	App Date	Job Value/Cost	Permit Fee
5278-1	D R HORTON INC - BIRMINGHAM D R HORTON INC - BIRMINGHAM	18-1187		8266 IRWIN LOOP Daphne, AL 36526	Yes	A	07/27/2018	07/27/2018	\$139,350.00	\$715.00
Sub Division: WINGED FOOT SQ. FT Lot:										
5754-1	TRULAND HOMES TRULAND HOMES	18-1133		27089 Gramercy Lane Daphne, AL 36526	Yes	A	07/20/2018	07/20/2018	\$145,350.00	\$745.00
Sub Division: Brookhaven SQ. FT Lot: 53										
6212-1	DUKES HOMES INC DUKES HOMES INC	18-1036		29748 DOUGLAS ROAD Daphne, AL 36526	Yes	A	07/05/2018	07/05/2018	\$135,600.00	\$695.00
Sub Division: DaPHNE SQ. FT Lot:										

Total Residential - NEW - R3 BL Permit(s) 3 \$420,300.00 \$2,155.00

### Residential - NEW - R2 BL Permits

ConID/Loc#	Contractor Name/Location Name	Permit #/Project	Master Permit #	Job Location Address	Paid	Status	Issue Date	App Date	Job Value/Cost	Permit Fee
5754-1	TRULAND HOMES TRULAND HOMES	18-1132		8580 North Lamhatty Lane Daphne, AL 36526	No	A	07/20/2018	07/20/2018	\$224,850.00	\$1,140.00
Sub Division: Estates of Tiawasee SQ. FT Lot: 29										

Total Residential - NEW - R2 BL Permit(s) 1 \$224,850.00 \$1,140.00

### Residential - NEW - R4 - HIGH DENSITY RESIDENTIAL BL Permits

ConID/Loc#	Contractor Name/Location Name	Permit #/Project	Master Permit #	Job Location Address	Paid	Status	Issue Date	App Date	Job Value/Cost	Permit Fee
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84-1	ADAMS HOMES, LLC ADAMS HOMES, LLC	18-1136	27453 ELISE CT Daphne, AL 36526	Yes	A	07/20/2018	07/20/2018	Caroline Woods	\$125,610.00	SQ. FT	Lot: 102	\$645.00
84-1	ADAMS HOMES, LLC ADAMS HOMES, LLC	18-1135	27508 ELISE COURT Daphne, AL 36526	Yes	A	07/20/2018	07/20/2018	Caroline Woods	\$103,590.00	SQ. FT	Lot: 121	\$535.00
275-1	ARK BUILDERS LLC ARK BUILDERS LLC	18-1079	26113 VIA DEL SAN FRANCESCO Daphne, AL 36526	Yes	A	07/16/2018	07/16/2018	La CASA VIA DEL SAN F	\$141,600.00	SQ. FT	Lot:	\$725.00

**Total Residential - NEW - R4 - HIGH DENSITY RESIDENTIAL BL Permit(s)** 3 \$370,800.00 \$1,905.00

**Residential - NEW - R-6D BL Permits**

ConID/Loc#	Contractor Name/Location Name	Permit #/Project	Master Permit #	Job Location Address	Paid	Status	Issue Date	App Date	Job Value/Cost	Permit Fee
6311-1	DSL D HOMES, LLC DSL D HOMES, LLC	18-1064		23624 DEVONFIELD LANE Daphne, AL 36526	Yes	A	07/12/2018	07/12/2018	\$133,680.00	\$685.00

**Total Residential - NEW - R-6D BL Permit(s)** 1 \$133,680.00 \$685.00

**Residential - NEW - R-6G BL Permits**

ConID/Loc#	Contractor Name/Location Name	Permit #/Project	Master Permit #	Job Location Address	Paid	Status	Issue Date	App Date	Job Value/Cost	Permit Fee
5754-1	TRULAND HOMES TRULAND HOMES	18-1130		7866 Elderberry Drive Daphne, AL 36526	Yes	A	07/20/2018	07/20/2018	\$157,200.00	\$805.00

**Total Residential - NEW - R-6G BL Permit(s)** 1 \$157,200.00 \$805.00

**Residential - NEW - PUD R-3 BL Permits**

ConID/Loc#	Contractor Name/Location Name	Permit #/Project	Master Permit #	Job Location Address	Paid	Status	Issue Date	App Date	Job Value/Cost	Permit Fee
5278-1	D R HORTON INC - BIRMINGHAM D R HORTON INC - BIRMINGHAM	18-1207		8248 IRWIN LOOP Daphne, AL 36526	Yes	A	07/31/2018	07/31/2018	\$139,350.00	\$715.00
5278-1	D R HORTON INC - BIRMINGHAM D R HORTON INC - BIRMINGHAM	18-1188		8286 IRWIN LOOP Daphne, AL 36526	Yes	A	07/27/2018	07/27/2018	\$125,310.00	\$645.00
5278-1	D R HORTON INC - BIRMINGHAM D R HORTON INC - BIRMINGHAM	18-1186		8258 IRWIN LOOP Daphne, AL 36526	Yes	A	07/27/2018	07/27/2018	\$123,390.00	\$635.00

5278-1 D R HORTON INC - BIRMINGHAM 18-1185 8323 IRWIN LOOP Yes A 07/27/2018 07/27/2018 \$122,100.00 \$630.00  
 D R HORTON INC - BIRMINGHAM Daphne, AL 36526 Sub Division: WINGED FOOT SQ. FT Lot: 47

Total Residential - NEW - PUD R-3 BL Permit(s)		4	\$510,150.00	\$2,625.00
Total Residential - NEW BL Permit(s)		14	\$2,030,280.00	\$10,400.00
Total Residential BL Permit(s)		14	\$2,030,280.00	\$10,400.00

**Non Residential - NEW - B2 BL Permits**

ContID/Loc#	Contractor Name/Location Name	Permit #/Project	Master Permit #	Job Location Address	Paid	Status	Issue Date	App Date	Job Value/Cost	Permit Fee
6406-1	CUNNINGHAM DELANEY CONSTR	18-1044		7060 PARK DRIVE	Yes	A	07/10/2018	07/09/2018	\$1,955,000.00	\$11,730.00
	CUNNINGHAM DELANEY CONSTR			Daphne, AL 36526		Sub Division:			SQ. FT	Lot:

Total Non Residential - NEW - B2 BL Permit(s)		1	\$1,955,000.00	\$11,730.00
Total Non Residential - NEW BL Permit(s)		1	\$1,955,000.00	\$11,730.00
Total Non Residential BL Permit(s)		1	\$1,955,000.00	\$11,730.00
Total BL Permit(s)		15	\$3,985,280.00	\$22,130.00

**Grand Totals** 15 \$3,985,280.00 \$22,130.00

July 2018

Printed On : 8/1/2018

# Certificate Of Occupancy Report

CO Issued Date From: 7/1/2018 To: 7/31/2018

Permit Number	CO Issued	Owner Name	Address	Sub Division	Status
17-1509	7/2/2018	TRULAND HOMES	30002 TAMARACK DRIVE	Timber Creek	
17-1690	7/5/2018	TRULAND HOMES	27148 GRAMERCY LANE	Brookhaven	
18-62	7/5/2018	TRULAND HOME	27137 GRAMERCY LANE	Brookhaven	
17-1407	7/13/2018	MERCHANTS & MARINE BAN	27765 US HWY 98	MERCHANTS & MARINE BA	
18-107	7/17/2018	D R HORTON	8350 IRWIN LOOP	WINGED FOOT	
17-1059	7/18/2018	ADAMS HOMES	27450 ELISE CT	CAROLINE WOODS	
17-1691	7/19/2018	TRULAND HOMES	27156 GRAMERCY LANE	Brookhaven	
17-1715	7/23/2018	ADAMS HOMES	27426 Elise ct	Caroline Woods	
18-332	7/23/2018	D R HORTON	8361 OGILVY COURT	WINGED FOOT	
18-101	7/26/2018	D R HORTON	23917 DUBLIN DRIVE	Dunmore	
18-403	7/30/2018	TRULAND HOMES	8839 LONGUE VUE BLVD	French Settlement	
18-56	7/30/2018	TRULAND HOMES	27035 ALLENBROOK COURT	Brookhaven	
18-90	7/30/2018	D R HORTON	8360 IRWIN LOOP	WINGED FOOT	
18-160	7/31/2018	D R HORTON	8328 IRWIN LOOP	WINGED FOOT	

14

July 2018

# Permit Activity Summary Report

Wednesday, August 1, 2018

Permit Code From: BL To: xSG

Issued Date From: 7/1/2018 To: 7/31/2018

Permit Code	Description	# Of Permits	Job Cost/Value	Permit Fee
BL	BUILDING PERMIT	55	\$4,747,452.15	\$27,200.00
EL	ELECTRICAL PERMIT	30	\$109,946.44	\$1,971.50
EL-NEW	ELECTRICAL - NEW	10	\$114,450.00	\$1,650.00
LD	LAND DISTURBANCE	17	\$0.00	\$2,000.00
ME	MECHANICAL PERMIT	9	\$194,703.00	\$2,795.00
ME-NEW	MECHANICAL - NEW	16	\$0.00	\$2,220.00
PL	PLUMBING PERMIT	15	\$241,200.00	\$3,517.00
PL-NEW	PLUMBING - NEW RESIDENTIAL	24	\$125,610.00	\$2,555.00
<b>Grand Totals</b>		176	\$5,533,361.59	\$43,908.50

Additional fees \$4,923.43  

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\$48,831.93

# All Building Permits July 2018

## Periodic Report of Permits Issued by Improvement

08/01/2018

Issued Date From: 7/1/2018 To: 7/31/2018

		Code	Count	# Of Units	Valuation	Permit Fee
<b>BUILDING PERMIT</b>						
<b>Residential</b>						
REINSPECTION FEE	R1	BL	1			\$50.00
REINSPECTION FEE	R4 - HIGH DENSITY R	BL	1			\$50.00
REINSPECTION FEE	PUD R-3	BL	4			\$200.00
NEW	R1	BL	1		\$213,300.00	\$1,085.00
NEW	R3	BL	3		\$420,300.00	\$2,155.00
NEW	R2	BL	1		\$224,850.00	\$1,140.00
NEW	R4 - HIGH DENSITY R	BL	2		\$245,190.00	\$1,260.00
NEW	R-6D	BL	1		\$133,680.00	\$685.00
NEW	R-6G	BL	1		\$157,200.00	\$805.00
NEW	PUD R-3	BL	4		\$510,150.00	\$2,625.00
REPAIR	R1	BL	1		\$24,979.24	\$140.00
REPAIR	R3	BL	1		\$2,000.00	\$25.00
REMODEL	R1	BL	1		\$250,000.00	\$1,265.00
RE-ROOF	R1	BL	1		\$9,200.00	\$65.00
RE-ROOF	R3	BL	9		\$102,381.71	\$820.00
RE-ROOF	R4 - HIGH DENSITY R	BL	1		\$3,885.00	\$35.00
ADDITION	R3	BL	1		\$8,000.00	\$55.00
POOL	R1	BL	2		\$58,000.00	\$320.00
POOL	R3	BL	1		\$26,000.00	\$145.00
VINYL SIDING	R3	BL	1		\$13,576.20	\$85.00
SUNROOM	R4 - HIGH DENSITY R	BL	1		\$20,000.00	\$115.00
STORAGE BUILDING	R3	BL	1		\$3,000.00	\$30.00
MISCELLANEOUS	R1	BL	2		\$48,700.00	\$275.00
MISCELLANEOUS	R3	BL	1		\$2,000.00	\$25.00
DEMOLITION	R3	BL	1			\$50.00
<b>Non-Residential</b>						
PLAN REVIEW	R	BL	1			\$100.00
NEW	B2	BL	1		\$1,955,000.00	\$11,730.00
MISCELLANEOUS	R	BL	1		\$10,000.00	\$60.00
DEMOLITION	B2	BL	1			\$50.00
INTERIOR BUILD OUT	B2	BL	4		\$164,150.00	\$990.00
<b>Total - BUILDING PERMIT</b>			<b>52</b>		<b>\$4,605,542.15</b>	<b>\$26,435.00</b>
<b>Grand Total</b>			<b>52</b>	<b>0.00</b>	<b>\$4,605,542.15</b>	<b>\$26,435.00</b>

## B & P August 13, 2018:

### • Daphne Civic Center

- **\$12,451.00** - July 2018 Revenue Vs
- **\$ 17,013.00** - July 2017 Revenue
  - **\$237,660.50** – FY 2017-18 Year End Revenue VS
  - **\$214,217.00** – FY 2016-17 Year End Revenue
- **\$8,860.00** - July 2018 Deposits (1 refund = \$125.00)
  - **\$168,767.94** - FY 2017-18 Year End Deposits
- **11 events; 11 days used; (not including set up days); 1 Holiday**
  - *2,970 attendees for July/51,433 attendees YTD*
  - *123 event hours for July/1,595.50 hours YTD*
  - *88 set-up/tear down/cleanup hours for July/1,052 hours YTD*
- **2017-2018 YTD Discounts = \$36,370.00**
- July 2018

• <i>Library -</i>	<i>\$680.00</i>
• <i>Elections</i>	<i>\$2,030.00</i>
• <i>Lake Forrest Swim -</i>	<i>\$565.00</i>
- **Celebrate Mobile (Mobile CVB) web hits – 50 since July 4/2,528 total**

### • Daphne Bayfront Pavilion

- **\$5,264.00** – July 2018 Revenue Vs.
- **\$3,708.00** - July 2017 Revenue
  - **\$65,564.00** FY 2017-18 Year End Revenue VS
  - **\$74,666.50**– FY 2016-17 Year End Revenue
- **\$2,195.00** - July 2018 Deposits; (2 refunds = \$606.25)
  - **\$51,643.80** FY 2017-18 YTD Deposits

## Civic Center FY (projected revenue)

Month	COH 2017-2019											
	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	Month	2017-2018	2018	2018-2019	2019	COH 2018-	
Oct	\$17,154.00	\$15,141.50	\$17,699.00	\$17,571.00	\$21,374.00	Oct	\$18,343.00		\$20,381.50	\$16,000.00		
Nov	\$15,615.50	\$15,835.00	\$13,142.00	\$12,177.50	\$14,020.00	Nov	\$19,310.00		\$28,140.00	\$16,000.00		
Dec	\$14,072.00	\$13,482.00	\$9,908.00	\$12,944.50	\$16,162.50	Dec	\$15,129.00		\$34,931.00	\$20,000.00		
Jan	\$7,736.00	\$6,667.75	\$5,194.25	\$17,780.25	\$11,415.50	Jan	\$13,147.50		\$26,375.00	\$16,000.00		
Feb	\$21,945.00	\$21,487.25	\$21,720.75	\$12,752.75	\$24,657.00	Feb	\$28,380.50		\$29,567.50	\$12,000.00		
March	\$17,744.50	\$22,924.50	\$16,672.00	\$10,880.00	\$18,623.50	March	\$15,590.00		\$41,171.50	\$20,000.00		
April	\$19,713.00	\$19,720.50	\$15,987.00	\$18,870.00	\$23,099.00	April	\$21,657.50		\$30,390.00	\$16,000.00		
May	\$16,821.00	\$26,070.00	\$13,261.00	\$11,453.00	\$15,276.00	May	\$18,640.50		\$16,630.00	\$16,000.00		
June	\$17,837.00	\$14,871.00	\$11,777.50	\$8,045.00	\$14,346.00	June	\$14,160.00		\$21,790.00	\$20,000.00		
July	\$11,581.50	\$12,252.00	\$11,977.00	\$25,658.50	\$17,013.00	July	\$12,451.00		\$18,020.00	\$16,000.00		
Aug	\$13,286.50	\$15,504.00	\$10,669.00	\$17,093.00	\$19,037.50	Aug	\$31,877.50	\$16,000.00	\$27,577.50	\$16,000.00		
Sep	\$13,177.00	\$14,746.00	\$8,664.50	\$13,488.00	\$19,193.00	Sep	\$28,974.00	\$20,000.00	\$22,539.00	\$20,000.00		
<b>TOTAL</b>	<b>\$186,683.00</b>	<b>\$198,701.50</b>	<b>\$156,672.00</b>	<b>\$178,713.50</b>	<b>\$214,217.00</b>	<b>TOTAL</b>	<b>\$237,660.50</b>	<b>\$36,000.00</b>	<b>\$317,513.00</b>	<b>\$204,000.00</b>		

## Bayfront FY (projected revenue)

Month	COH 2017-2019											
	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	Month	2015-2016	2016-2017	2017-2018	2018-2019	2019
Oct	\$1,539.00	\$5,707.00	\$6,214.00	\$ 5,975.00	\$8,377.00	\$10,318.00	Oct	\$8,390.00	\$10,222.00	\$8,488.00	\$3,735.00	
Nov	\$2,395.00	\$2,347.00	\$3,204.00	\$ 6,330.00	\$5,335.00	\$6,672.00	Nov	\$5,256.00	\$6,781.00	\$5,179.00	\$3,874.00	
Dec	\$2,284.00	\$6,709.00	\$5,853.00	\$ 3,626.00	\$6,375.00	\$7,724.00	Dec	\$7,664.00	\$10,090.00	\$5,110.00	\$4,492.00	
Jan	\$495.00	\$2,635.00	\$3,422.00	\$ 3,571.00	\$1,433.00	\$1,655.00	Jan	\$1,511.00	\$3,277.00	\$2,695.00	\$620.00	
Feb	\$2,540.00	\$3,881.00	\$2,636.00	\$ 2,000.00	\$3,898.00	\$2,140.00	Feb	\$3,486.00	\$2,435.00	\$3,746.00	\$680.00	
March	\$3,164.00	\$3,088.00	\$4,227.00	\$ 5,575.50	\$7,675.00	\$5,892.00	March	\$5,536.00	\$4,410.50	\$4,203.00	\$2,660.00	
April	\$2,944.00	\$6,365.00	\$5,727.00	\$ 6,577.00	\$8,619.00	\$7,734.00	April	\$9,522.00	\$5,646.00	\$6,254.00	\$2,265.00	
May	\$5,931.00	\$4,786.00	\$7,172.00	\$ 8,177.00	\$9,202.00	\$5,725.00	May	\$7,562.00	\$7,615.00	\$4,261.00	\$1,510.00	
June	\$4,143.00	\$4,834.00	\$5,714.00	\$ 6,952.00	\$11,401.00	\$7,689.00	June	\$2,570.00	\$9,893.00	\$6,559.00		
July	\$6,004.00	\$6,733.00	\$5,618.00	\$ 7,529.00	\$8,777.00	\$6,300.00	July	\$7,943.00	\$3,708.00	\$5,264.00		
Aug	\$7,282.00	\$7,892.25	\$5,117.00	\$ 4,266.00	\$5,337.00	\$3,120.00	Aug	\$5,846.00	\$3,545.00	\$5,797.00		
Sep	\$6,263.99	\$6,258.00	\$4,527.00	\$ 6,285.00	\$2,300.00	\$2,873.00	Sep	\$9,252.00	\$7,044.00	\$8,008.00		
<b>TOTAL</b>	<b>\$44,984.99</b>	<b>\$61,235.25</b>	<b>\$59,431.00</b>	<b>\$ 66,863.50</b>	<b>\$78,729.00</b>	<b>\$67,842.00</b>	<b>TOTAL</b>	<b>\$74,538.00</b>	<b>\$74,666.50</b>	<b>\$65,564.00</b>	<b>\$19,836.00</b>	

## Civic Center

	2013-2014	2014-2015	2015-2016	2016-2017	10/2017-6/2018	2013-2018
# Meetings	178	126	133	187	134	758
# Attendees	37,980	49,082	55,864	61,605	51,433	255,964
# Meeting Hours	1,583	1,270	1,597	1,859	1,596	7,905
#Setup/down hours	1,424	1,008	1,064	1,496	1,052	6,044
Revenue	\$198,701.50	\$156,672.00	\$178,713.50	\$214,217.00	\$164,358.00	\$912,662.00

## Bayfront

	2013-2014	2014-2015	2015-2016	2016-2017	10/2017-6/2018	2013-2018
# Meetings	113	90	91	110	75	479
# Attendees	14,096	10,457	10,914	10,332	6,815	52,614
# Meeting Hours	1,013	821	1,059	961	747	4,601
#Setup/down hours	904	720	728	880	604	3,836
Revenue	\$78,729.00	\$67,842.00	\$74,538.00	\$74,666.50	\$46,495.00	\$342,270.50

## Learning to Read a Smith Travel STR Report

Lodging Data Comparative Chart										
Year	Occupancy		ADR (Average Daily Room Rate)		RevPAR (Revenue Per Available Room)		Room Supply		Room Demand	
		% Change		% Change		% Change		% Change		% Change
2011	57.8%	3.2%	\$65.99	4.8%	\$38.17	8.2%	3,875,734	2.9%	2,241,808	6.3%
2012	60.3%	4.3%	\$73.43	11.3%	\$44.29	16.0%	3,931,963	1.5%	2,371,880	5.8%
2013	61.2%	1.4%	\$74.56	1.5%	\$45.61	3.0%	3,989,089	1.5%	2,440,169	2.9%
2014	55.0%	-10.1%	\$74.42	-0.2%	\$40.91	-10.3%	4,078,955	2.3%	2,242,326	-8.1%
2015	52.2%	5.3%	\$74.15	-0.4%	\$38.68	-5.5%	4,409,456	8.1%	2,300,090	2.6%

(Source: Smith Travel Research STR Report)

### BUT – What if Your Destination is Too Small to Receive a Smith Travel STR Report (Less than 6 hotels reporting)?

#### Decatur County, TN

- **First:** Travel's economic worth to Decatur County:

100 Hotel rooms in Decatur County  
 X 365 Days Per Year  
 36,500 Available room nights to sell  
 X 50% Occupancy rate (average)  
 18,250 Sold room nights  
 X \$50 Average room rate (ADR)  
 \$912,500 Total lodging revenues

- **Second:** Estimate Daily Expenditures

\$ 50 Lodging  
 \$ 40 Food/meals  
 \$ 15 Shopping  
 \$ 20 Transportation/fuel  
 \$ 10 Entertainment  
 \$135 TOTAL DAILY EXPENDITURES

\*\*When you are estimating expenditures, be very conservative

- **Third:** Multiply daily expenditures x sold room nights:

\$ 135  
 X 18,250 Sold room nights in Decatur County  
 \$2,463,750 Total Revenues Generated By Overnight Travel

\*\*\*How many other industries in your community generate that much revenue annually?  
 And, that is just the people spending the night!!!

First: Travel's economic worth For Daphne, AL

\*800 hotel rooms (we actually have more, see below)

365 days

292,000 Available room nights to sell

292,000 Available room nights to sell

50% Actual Occupancy rate

146,000 Sold Room Nights

146,000 Sold Room Nights

\$50.00 Average Room Rate (ADR)

\$7,300,000 Total Lodging Revenue (this doesn't include taxes)

<i>*Best Western Plus Daphne Inn &amp; Suites</i>	<i>65 guestrooms</i>
<i>Comfort Suites</i>	<i>77 guestrooms</i>
<i>Country Inn &amp; Suites</i>	<i>92 guestrooms</i>
<i>Eastern Shore Motel</i>	<i>62 guestrooms</i>
<i>Hampton Inn of Daphne</i>	<i>137 guestrooms</i>
<i>Hilton Garden Inn</i>	<i>124 guestrooms</i>
<i>Holiday Inn Express</i>	<i>83 guestrooms</i>
<i>Homewood Suites by Hilton</i>	<i>104 suites</i>
<i>LaQuinta Inn &amp; Suites</i>	<i>67 guestrooms</i>
<i>Microtel of Daphne</i>	<u><i>71 guestrooms</i></u>
	<i>882 suites/guestrooms</i>

Second: Estimate Daily expenditures (very conservative numbers)

\$ 50	Lodging
\$ 40	Food/Meals
\$ 15	Shopping
\$ 20	Transportation/Fuel
<u>\$ 10</u>	Entertainment
\$135.00	TOTAL DAILY EXPENDITURES

Third: Multiply daily expenditures x sold room nights

\$ 135	Total Daily Expenditures
X <u>146,000</u>	Sold Room Nights
<b>\$19,710,000</b>	Total Revenue Generated by Overnight Travel

**August 13, 2018**

Monday

All Day

Restaurant Week

**August 14, 2018**

Tuesday

All Day

Restaurant Week

Please See Above

**August 15, 2018**

Wednesday

All Day

Restaurant Week

Please See Above

**August 16, 2018**

Thursday

All Day

Restaurant Week

Please See Above

**August 17, 2018**

Friday

All Day

Restaurant Week

Please See Above

All Day

Spanish Fort Athletic Drawdown -- Civic Center

**August 18, 2018**

Saturday

All Day

Restaurant Week

Please See Above

**August 19, 2018**

Sunday

12:00 AM - 12:00 AM

Restaurant Week

Please See Above

All Day

Church of the Highlands -- Daphne Civic Center/Sr. Center/Rec.

**August 26, 2018**

Sunday

All Day

Church of the Highlands -- Daphne Civic Center/Sr. Center/Rec.

**August 29, 2018**

Wednesday

All Day

The Shoulder Luncheon -- Civic Center

**August 31, 2018**

Friday

All Day

Community Action of So. AL -- Daphne Civic Center

**September 1, 2018**

Saturday

8:30 AM - 10:30 AM

COTH -- Sr. Center

**September 2, 2018**

Sunday

All Day

Church of the Highlands -- Daphne Civic Center/Sr. Center/Rec.

**September 4, 2018**

Tuesday

10:00 AM - 11:00 AM

SENIOR CENTER CLUB MONTHLY MEETING -- Senior Center

**September 5, 2018**

Wednesday

12:00 AM - 12:00 AM

United Way -- Daphne Civic Center

**September 6, 2018**

Thursday

12:00 AM - 12:00 AM

United Way -- Daphne Civic Center

Please See Above

**September 8, 2018**

Saturday

8:30 AM - 10:30 AM

COTH -- Sr. Center

**September 9, 2018**

Sunday

All Day

Church of the Highlands -- Daphne Civic Center/Sr. Center/Rec.

**September 11, 2018**

Tuesday

All Day

Baldwin County Drug Court -- Daphne Civic Center

**September 15, 2018**

Saturday

All Day

Spanish Fort High School -- Daphne Civic Center

8:30 AM - 10:30 AM

COTH -- Sr. Center

**September 16, 2018**

Sunday

All Day

Church of the Highlands -- Daphne Civic Center/Sr. Center/Rec.

**September 17, 2018**

Monday

All Day

AL Library Expo -- Civic Center

**September 21, 2018**

Friday

All Day

Ballroom Dance -- Daphne Civic Center

**September 22, 2018**

Saturday

All Day

Strike/Gulf Coast Rangers -- Trione

8:30 AM - 10:30 AM

COTH -- Sr. Center

**September 23, 2018**

Sunday

All Day

Church of the Highlands -- Daphne Civic Center/Sr. Center/Rec.

**September 24, 2018**

Monday

All Day

Drug Education Council -- Daphne Civic Center

**September 29, 2018**

Saturday

12:00 AM - 12:00 AM Jubilee Festival -- Downtown Daphne

8:30 AM - 10:30 AM COTH -- Sr. Center

**September 30, 2018**

Sunday

12:00 AM - 12:00 AM Jubilee Festival -- Downtown Daphne  
Please See Above

All Day Church of the Highlands -- Daphne Civic Center/Sr. Center/Rec.

**October 2, 2018**

Tuesday

10:00 AM - 11:00 AM SENIOR CENTER CLUB MONTHLY MEETING -- Senior Center

**October 6, 2018**

Saturday

8:30 AM - 10:30 AM COTH -- Sr. Center

**October 7, 2018**

Sunday

All Day Church of the Highlands -- Daphne Civic Center/Sr. Center/Rec.

**October 11, 2018**

Thursday

All Day Explore Eastern Shore Tourism -- Daphne Civic Center

**October 13, 2018**

Saturday

All Day Race for Hope -- Downtown Daphne

8:30 AM - 10:30 AM COTH -- Sr. Center

**October 14, 2018**

Sunday

All Day Church of the Highlands -- Daphne Civic Center/Sr. Center/Rec.

**October 16, 2018**

Tuesday

All Day Life Line Screening -- Daphne Civic Center

**October 20, 2018**

Saturday

12:00 AM - 12:00 AM Halloween Bash -- Trioine, Daphne and Fairhope

All Day Bayside Homecoming Dance -- Bayfront Pavilion

8:30 AM - 10:30 AM COTH -- Sr. Center

**October 21, 2018**

Sunday

12:00 AM - 12:00 AM Halloween Bash -- Trioine, Daphne and Fairhope  
Please See Above

All Day Church of the Highlands -- Daphne Civic Center/Sr. Center/Rec.

**October 25, 2018**

Thursday

All Day AAA Travel Event -- Bayfront Pavilion

**October 27, 2018**

Saturday

All Day Turkey Trot -- Downtown Daphne

8:30 AM - 10:30 AM COTH -- Sr. Center

**October 28, 2018**

Sunday

All Day Church of the Highlands -- Daphne Civic Center/Sr. Center/Rec.

All Day Witches Ride

**October 30, 2018**

Tuesday

All Day FCA Banquet (Fellowship of Christian Athletes) -- Daphne Civic Center

**November 3, 2018**

Saturday

8:30 AM - 10:30 AM

COTH -- Sr. Center

**November 4, 2018**

Sunday

All Day

Church of the Highlands -- Daphne Civic Center/Sr. Center/Rec.

**November 6, 2018**

Tuesday

10:00 AM - 11:00 AM

SENIOR CENTER CLUB MONTHLY MEETING -- Senior Center

**November 10, 2018**

Saturday

8:30 AM - 10:30 AM

COTH -- Sr. Center

**November 11, 2018**

Sunday

All Day

Church of the Highlands -- Daphne Civic Center/Sr. Center/Rec.